# Pierre-Xavier MAGUES

Senior Lecturer

Academy: Digitalization

Campus: Paris

Email: pierre-xavier.magues@skema.edu

## Education

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| 1998 | MBA, HEC Paris, France |
| 1998 | International Management Program (HEC visiting student)<br>Stern School of Business - NYU, New York University, United States of America |
| 1985 | BBA International business, ESSEC Business School, France |

## Experience

### *Full-time academic positions*

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| Since 2021 | Senior Lecturer, SKEMA Business School, France |

### *Other academic affiliations and appointments*

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| Since 2021 | Directeur de Programme Mastère Spécialisé Manager Gestion de Patrimoine Financier, SKEMA Business School, France |
| 2020 - 2021 | Responsable Pédagogique Programme « Finance Business School », ICS BEGUE (IONIS Group), France |
| 2020 - 2021 | Lecturer in Corporate finance, NEOMA Business School, France |
| 2019 - 2021 | Finance Lecturer, École de Management de Normandie, France |
| 2018 - 2021 | Lecturer in finance, IÉSEG School of Management, France |

### *Other professional experiences*

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| Since 2011 | Consultant & Conseil indépendant et mentoring auprès de startups internet de l'économie digitale, Small Business Finance, France |
| 2007 - 2011 | Senior Manager, Global Banking Markets, The Royal Bank of Scotland, France |
| 2004 - 2007 | Head of Portfolio Management Leverage Buy-out, Crédit Agricole Corporate and Investment Banking (ex-Calyon), France |
| 2000 - 2004 | Chargé d'Affaires Senior, Crédit Lyonnais, France |
| 1995 - 1996 | Head of Treasury, Crédit Lyonnais, The Netherlands |
| 1994 - 1995 | Head of Risk - Treasury Department, Crédit Lyonnais, The Netherlands |
| 1991 - 1994 | Head of Short Term Fixed Income, Crédit Lyonnais, Belgium |
| 1987 - 1991 | Trader fixed income, Crédit Lyonnais, France |

# Publications

### *Books and book editor*

MAGUES, P.X. (2019). *The Case Study Factory: Corporate Finance (Volume 1)*. Kindle Edition, 105 pages.

### *Published business cases*

DAGUET, P. and MAGUES, P.X. (2021). LBO Case Study: the case of Semi Conductors Electronics Inc. The Case Centre, pp. 4.

### *Press and social media*

MAGUES, P.X. (2026). Benoist Lombard : « On parle d'investissements responsables, et dans le même temps on promeut les cryptos ». SKEMA ThinkForward, France.

MAGUES, P.X. (2025). Benoist Lombard : « On ne conseille pas de la même façon un héritier et un self-made man ». SKEMA ThinkForward, France.

MAGUES, P.X. (2025). Benoist Lombard: "We don't provide the same advice to an heir as we do to an entrepreneur". SKEMA ThinkForward, France.